

SOFTLANDING PROGRAM

FOR INTERNATIONAL STARTUPS



RUSSIA IS A STRATEGIC MARKET FOR INTERNATIONAL COMPANIES



The **6th** largest economy by purchasing power parity



The **11th** largest economy in the world by nominal GDP



Attractive tax system, a flat personal tax rate of **13%**



Moscow is the **2nd** largest city in Europe



39 special economic zones (tax and customs preferences)



High level of scientific and technological development



One of the top **30** countries in the World Bank's Doing Business rating



A multi-national state with over **170** ethnic groups



SKOLKOVO IS A TERRITORY FOR INNOVATION

A CITY FOR LIFE, SCIENCE AND BUSINESS

SKOLKOVO INNOVATION CENTER



A large
Innovation hub



400
hectares



3000+
startups



R&D centers
of Industrial Partners
(Sberbank, Renova, Boeing, Tatneft)



Moscow International
Medical Cluster –
the first in Russia



Skolkovo Institute of Science
and Technology (Skoltech) –
the core of the Skolkovo
ecosystem



Skolkovo International
Gymnasium – International
Baccalaureate Program



Apartments,
town houses



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TECHNOPARK



The largest Technopark
in Eastern Europe



Offices and Laboratories –
23,437 m²



Common
Use Centers



Co-working –
24/7 access



Hackspace –
5 areas, **78** seats



Congress
center



Sk BIOLAB
1st biomedical hackspace
in Russia



Socio-Cultural
Space



SKOLKOVO INNOVATION SYSTEM AT A GLANCE

INDUSTRIAL AREAS (CLUSTERS)



*



6

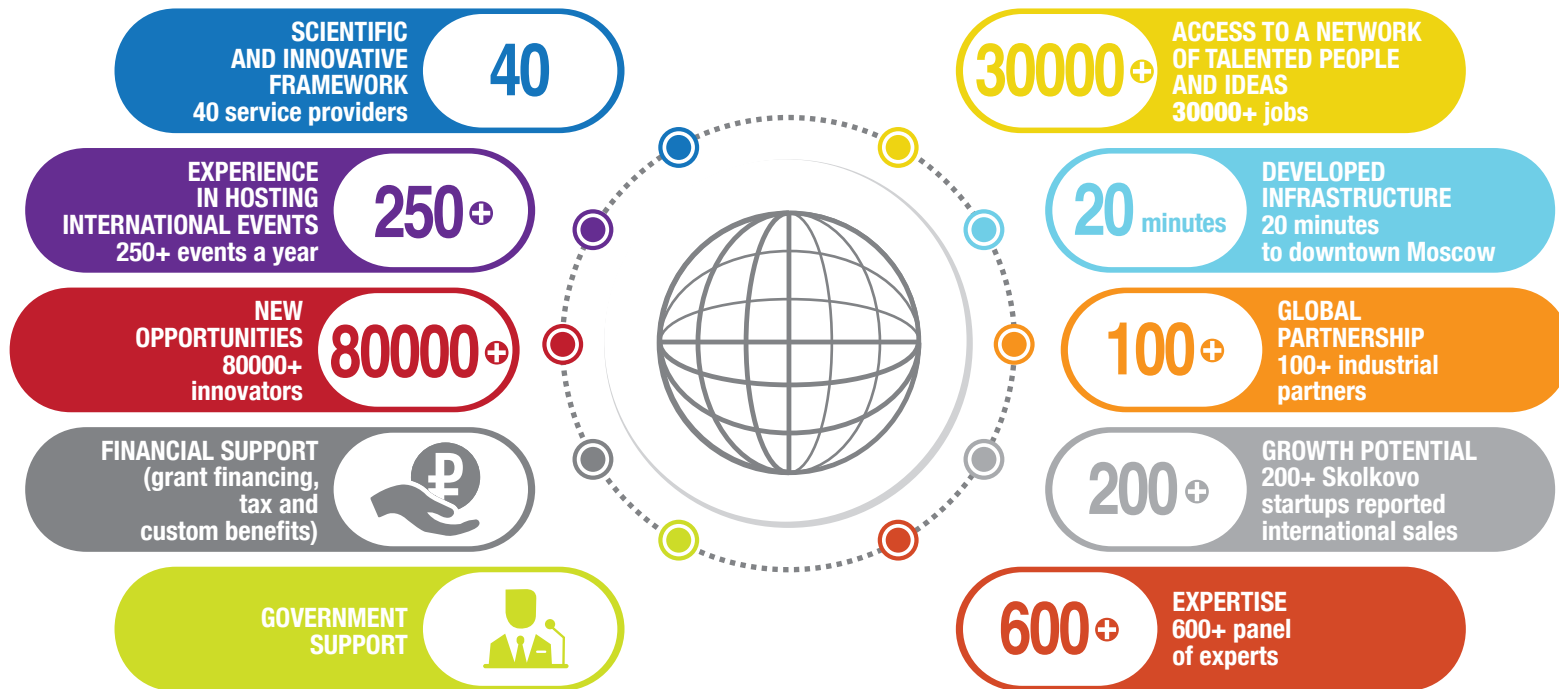
**TECHNOLOGY
DOMAINS**

- Energy efficiency
- Information technologies
- Nuclear and radiation technologies
- Space technologies and telecom
- Biomedical technologies
- Agriculture

* Advanced Industrial Technologies



WE POSSESS CORE ELEMENTS FOR SUCCESSFUL INNOVATION



THE PROGRAM DESCRIPTION



* Tailored fee-based Programs are available under request



THE PROGRAM DESCRIPTION

CONDITIONS

1 WEEK PROGRAM
+ up to 1 month
in a coworking
area for free

**DATES
AVAILABLE:**

- MARCH
- JUNE
- OCTOBER

**NO MORE
THAN 3
PARTICIPANTS
FROM EACH
PROJECT**

APPLY ONLINE

[SOFTLANDING.SK.RU](https://softlanding.sk.ru)

**GET THE GREEN
LIGHT AND
GET READY**

**BECOME
A RESIDENT
OF SKOLKOVO
AFTER
THE PROGRAM
IS COMPLETED**

**GET THE SK
RESIDENT
BENEFITS**



SKOLKOVO RESIDENT BENEFITS

TAX BENEFITS

Insurance premiums - 14%

Profit tax – 0%

Exemption from VAT

Property tax – 0%

Reimbursement of customs payments

GRANT FINANCING (1000+ GRANTS A YEAR)

Micro-grants (up to \$20,000) for local tasks

Mini-grants (up to \$70,000) for the base-phase of the project

Grants (up to \$4M) for R&D provided that the startup attracts co-financing of 25% to 75%, depending on the project stage and grant amount

BUSINESS DEVELOPMENT

Personal project manager support

Access to partners, investors, business angles

Major events participation

FEE-BASED SERVICES

Acceleration programs

Go Global programs

Rental opportunities (co-working space, offices, labs, common use centers, data centers, prototyping centers, apartments)

Business services (accounting and legal services, HR, GR)

IP protection (2000 + IP applications submitted through the Sk IP Center)



THE FIRST OUTCOMES

9 COHORTS, 200 FOREIGN COMPANIES FROM 50 COUNTRIES



*“We were impressed with the innovative culture in Skolkovo” –
company ASCENT SOLUTIONS, Singapore*



*“Skolkovo is the window between experience
and progress. I'm happy to be here.
Thank you for such great environment!” –
company AI-LEGAL, Kazakhstan*

*“Quality of infrastructure, services,
needs of companies were satisfied,
technology level, the quality of your team,
professional, qualified, kind, helpful,
Daria is tireless and always available
for all!” – company KUOKKO, Italy*

3 TAILORED PROGRAMS FOR PARTNER-COUNTRIES: SOUTH KOREA, UZBEKISTAN, SERBIA



*“Thank you for such warm welcome. We felt at home!” –
company MagBook, Uzbekistan*



“The priority of Skolkovo is the promotion and enhancement of relations with the international community. Russia is a country of great potential and vast opportunities, and such cooperation is bound to be mutually beneficial.”

– Yury Saprikyn, Vice-President for Regional and International Cooperation



“The program was excellent and we hope to be a part of Skolkovo ASAP and Skolkovo residents as we see many huge opportunities in all spheres of collaboration: technical, marketing, business and legal” – company IMAGENPAY, Great Britain



RUSSIA

JOIN THE SOFTLANDING PROGRAM



DARIA SHUNINA

HEAD OF INTERNATIONAL STARTUPS RELATIONS

e-mail: **dshunina@sk.ru**

Mob.: **+7 915 190 51 15**

www.softlanding.sk.ru